



Apply on  
HeroX



# Community Power Accelerator Prize Informational Webinar

October 1, 2024

# Housekeeping

## Two Options for Audio (select audio mode):

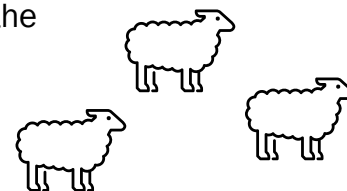
1. Listen through your computer:  
Click the 'up arrow' next to the "mute" button in the bottom left corner.  
Under "Select a Speaker," click "Same as System."
2. Listen by telephone:  
Click the 'up arrow' next to the "mute" button in the bottom left corner.  
Click "Switch to Phone Audio."

## To Ask a Question:

- Select the 'Q&A' button at the bottom of your screen and type in your question.
- Questions may be answered live, but all questions will be answered in writing on HeroX.

## Having Trouble with the Webinar?

- Technical difficulties: Chat the webinar host for additional support.
- A video/audio recording of this webinar and the slide deck will be made available on HeroX in the week following the webinar



# Topics

- 1 National Community Solar Partnership+ and Community Power Accelerator Overview
- 2 Community Power Accelerator Prize Overview
- 3 Phase 1 Ready!: What You Need to Know
- 4 Phases 2 and 3: What To Expect
- 5 Get Started Today!
- 6 Questions





The American-Made program is your **fast track to the clean energy revolution**. Funded by the U.S. Department of Energy, we incentivize innovation through prizes, training, teaming, and mentoring, connecting the nation's entrepreneurs and innovators to America's national labs and the private sector.

### The American Made Program is growing:



**\$250M**  
in cash prizes and  
support



**650+**  
Teams  
Funded



**450+**  
Network  
members

[AmericanMadeChallenges.org](https://AmericanMadeChallenges.org)



National Community Solar  
Partnership+ and  
Community Power  
Accelerator Overview

# Why is the Community Power Accelerator important?

Access to capital is among the most-cited barriers to equitable community-benefiting distributed solar project development



Solar developers and community organizations often lack expertise, capacity, and pre-development funds to access capital

Capital providers including Philanthropic organizations are reluctant to invest in projects they view as risky or difficult to assess



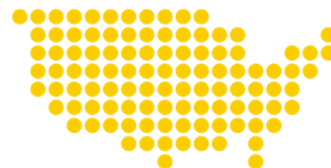
# Join the National Community Solar Partnership+



**>2000**  
PARTNERS



**>1000**  
ORGANIZATIONS



**50**  
STATES

## Scan the QR Code to join NCSP+!

Join the National Community Solar Partnership:

<https://ncsp.solarinyourcommunity.org/>

or email [community.solar@ee.doe.gov](mailto:community.solar@ee.doe.gov)



# The Meaningful Benefits



## EQUITABLE ACCESS & CONSUMER PROTECTIONS

- Contract terms that support strong consumer protections
- Inclusive outreach and engagement
- Financial products that are accessible to all households

**Justice40 Priority 3:**  
Increase Clean Energy Parity



## MEANINGFUL HOUSEHOLD SAVINGS

- Guaranteed bill and/or household savings
- Wealth building opportunities
- Indirect multifamily affordable housing tenant benefits

**Justice40 Priority 1:**  
Reduce Energy Burden



## RESILIENCE, STORAGE, AND GRID BENEFITS

- Household and community level resilience strategies
- Grid strengthening strategies
- Improved health outcomes through reduced or shortened power outages

**Justice40 Priority 7:**  
Increase Energy Resiliency



## COMMUNITY-LED ECONOMIC DEVELOPMENT

- Opportunities for community ownership
- Community benefits agreements
- Support for entrepreneurship and local and minority and women-owned businesses

**Justice40 Priority 8:**  
Increase Energy Democracy



## SOLAR WORKFORCE DEVELOPMENT

- Strategies that ensure jobs are accessible to workers of all backgrounds, offer competitive wages and union membership
- Training and apprenticeship programs

**Justice40 Priority 6:**  
Increase Clean Energy Jobs

# What is the Community Power Accelerator?

## Goals:

- **Standardize** equitable access to distributed solar financing;
- **Expand capacity and expertise** for community-led, community-focused deployment; and
- **Build a robust project pipeline** with meaningful benefits.
- **Bridge the gap** between community-benefiting distributed solar projects that need funding, and the capital providers that want to finance them

# Community Power Accelerator Ecosystem

**66** Lenders and Equity Investors

**\$1.5B** in available capital

**8** Philanthropies

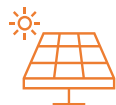
**59** Nonprofit/Community-based Orgs

**143** Projects seeking capital

**160** Project Developers



# Community Power Accelerator Services



## Foundations of Community Solar Development Course

CPA developers have access to: 1) a short, self-paced “community solar 101” training, 2) a 10-week online, instructor-led intensive course, 3) NEW online, self-paced intensive course, all run by University of New Hampshire’s Carsey School's Center for Impact Finance (CSCIF)



## Marketplace

Developers and investors have access to the online matchmaking platform.



## Credit-ready Checklist

A checklist developed by experienced solar investors helps developers complete all the requirements to put together robust, credit-ready projects.



## Technical Assistance

NCSP+ partners have access to resources and direct technical assistance from DOE, National Labs, and third-party subject-matter experts to support local challenges.

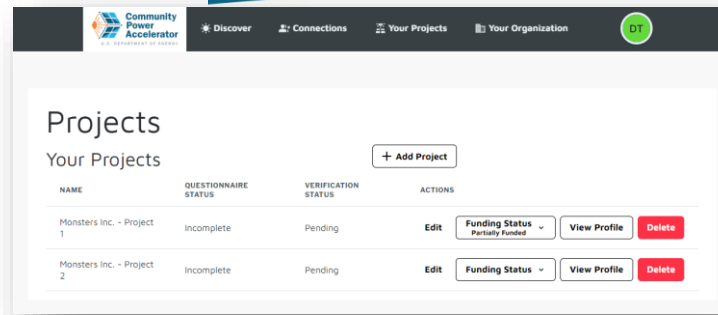
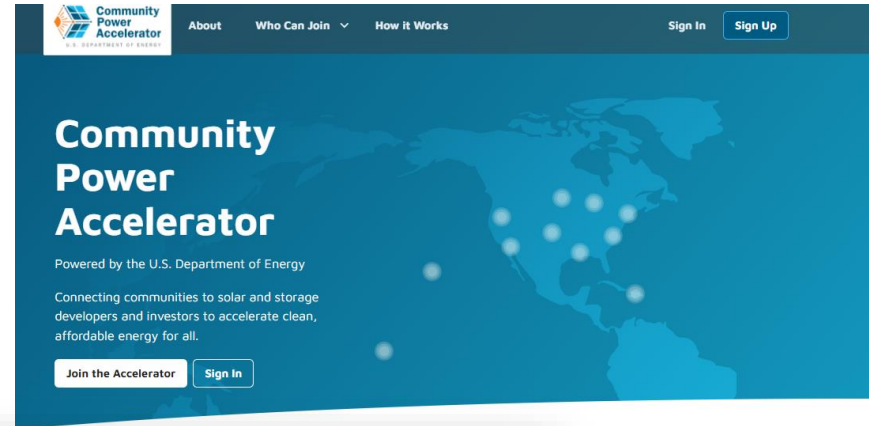


## Community Power Accelerator Prize

Three rounds of \$10 million in prizes provides essential pre-development funding to 50 developer teams to date.

# Online Marketplace

The Community Power Accelerator marketplace makes it easier for developers, community-based organizations, lenders, and philanthropic organizations to identify and connect with each other based on criteria each participant includes in their profiles.



Community Power Accelerator™ connects organizations to investors, lenders, and finance and deploy solar + storage communities across the country. ...ing, resources, and technical assistance, the gap between solar projects that need ...tal providers that want to finance them, ...s to affordable solar energy.



Check out the Community Power Accelerator Online Marketplace: <https://communitypower.energy.gov>

# Community Power Accelerator Foundations Course

[Community Power Accelerator Foundations of Community-Benefitting Commercial Scale Solar Course | Center for Impact Finance \(unh.edu\)](#)

- Developed by UNH Carsey School Center for Impact Finance, Housing Sustainability Advisors, and 8 mission-aligned community solar developers
- Live instructor-led virtual course that covers:
  - Regulatory and Market Context for Community Solar
  - Community Solar Site Selection
  - Community Engagement for Community Solar
  - Community Solar Development Process and Contracts
  - Community Solar Financial Modeling
  - Community Solar Asset Management and Operations
  - Community Solar Business Development



**Phase 1 winners will have the opportunity to join a learning lab cohort starting in February 2025!**

# Technical Assistance Program

- Assist in completing:
  - Credit-Ready Checklist
  - Project Profiles
  - Additional TA needs
- Develop additional resources and tools
- Experts currently include: Sustainable Capital Advisors, Urban Ingenuity, Solar 1, Housing Sustainability Advisors, and GRID Alternatives.



Teams participating in the prize will receive free Technical Assistance in Phase 2 and Phase 3 of the prize.

# Credit-Ready Checklist & Project Profiles

Throughout the Foundations Course, Phase 2 teams will work to complete the **Credit-Ready Checklist**:

- Includes a list of **rigorous project requirements** that investors look for before they are willing to fund a project
- Developed in collaboration with **over 40 financial institutions** familiar with solar lending and tax equity
- Investors that sign up to participate in the **Community Power Accelerator Marketplace** are specifically **interested in funding distributed solar projects** and have agreed to consider funding projects that use the Credit-Ready Checklist.

National Community Solar Partnership Community Power Accelerator - Developer Project Profile Information

Community Power Accelerator  
DEVELOPER PROJECT PROFILE

<H1>Add a Community Solar Project

Complete this form to add a community solar project to your developer profile.

Once added, the project will be reviewed by a technical assistance provider. The provider will work with you qualify your project. When qualified, your project will receive a gold star, and Community Power Accelerator investors and philanthropic organizations **you decide to connect** will be able to view the project and connect with you about it on the Accelerator. **Only once both organizations decide they want to connect, will the project information be shared.**

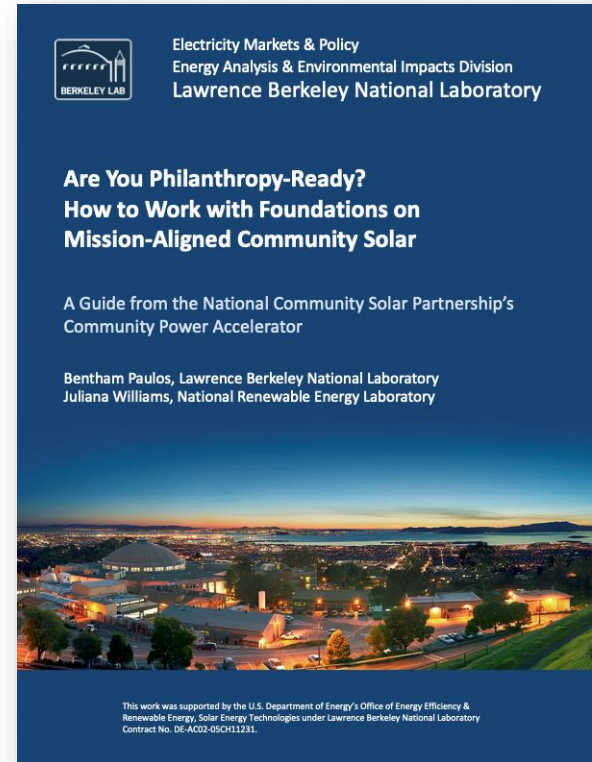
#	Question/Field	Format
1	Project name	Freeform text
2	Developer organization name	From the developer organization dropdown menu
3	Do you have a project team? (Be prepared to provide proof.)	Yes/no toggle
4	Where is the project geographically located? Select all that apply.	State and U.S. Territories list multi-select, drop-down
5	What is the zip code(s) for the project?	Numeric field
6	Is the project located within a <a href="#">Justice40 community</a> ?	Yes/no toggle.
7	Have site control documents been executed?	If yes: Please list Justice 40 communities. <i>Freeform text</i>
8	What is the current stage of project development?	Please briefly describe (e.g., site lease option agreement, power purchase agreement): <i>Freeform text (with word limit)</i> Radio buttons – select one: <ul style="list-style-type: none"> <li>Pre-development</li> <li>Development</li> <li>Construction</li> <li>Operations and Maintenance</li> </ul>
9	Do you need predevelopment capital for your project to proceed?	Yes/no toggle
10	Which type of installation is this community solar project using? Select all that apply.	Check boxes - select all that apply: <ul style="list-style-type: none"> <li>Rooftop</li> <li>Ground-mount (&lt;5 megawatts [MW])</li> <li>Utility-scale distribution system (5-20 MW)</li> <li>Carpport/garage</li> </ul>
11	In which utility's service territory is the project located?	Freeform text
12	What is the size (or projected size) of the project in capacity (megawatts [MW]) and expected generation (gigawatt-hours [GWh])?	Two numeric fields (limit to 6 digits): MW: ____ (numbers only, allowing for 0.XX - 2 sig figs) GWh: ____ (whole numbers only - with up to 6 digits allowed)

Teams will complete the Credit-Ready Checklist in Phase 2 of the Prize and create a developer profile to prepare for Phase 3 of the competition.

# Philanthropy-Ready Guide

- Describes what foundations do:
  - Make grants
  - Mission-related investments
  - Community leadership
- A self-assessment to get your project “philanthropy-ready”
- Tips on how to make your case for funding

Goal: Increase the quantity and quality of proposals that lead to successful outcomes.



# Community Power Accelerator Capital Providers



Wells Fargo  
Foundation



INCLUSIVE  
PROSPERITY CAPITAL



CLIMATE  
IMPACT CAPITAL



Coastal Enterprises



sunwealth®



CollectiveSun™



NYCEEC  
BUILDING FINANCIAL SOLUTIONS



WAVERLEY ST FOUNDATION



ALIGNED  
CLIMATE CAPITAL



Community Focused Capital



# Community Power Accelerator Prize Overview

# Prize Overview

The Community Power Accelerator Round 3 Prize is a **\$10 million, three-phase** prize.

The prize is designed to **fast-track the efforts of new, emerging, and expanding solar developers and co-developers** to learn, participate in, and grow multiple successful community-benefitting distributed solar projects.

By the end of the prize, competitors will be ready to **engage with the Community Power Accelerator Marketplace**.

This three-phase prize intends to increase the number of equitable distributed solar projects by providing:

- **Funding** throughout the project pre-development process.
- **Tools and resources** to connect developers with private sector financing.
- **Training** to understand the full cycle of distributed solar development.
- **Free consulting** to competitors on the steps necessary to get a distributed solar project financed.
- **Coaching** on expanding developers' solar customer markets.

# Round 3: Expanded Business Models

Community-Benefitting Distributed Solar (Distributed Solar) includes but is not limited to:

- **Community solar projects** - Any solar project or purchasing program in which the benefits of a solar project flow to multiple customers, such as individuals, businesses, nonprofits, and other groups, within a certain geographic area.
- **Distributed energy resource (DER) aggregation projects** – A DER aggregation is a co-located (with defined geographic boundaries) collection of distributed solar (or solar-plus-storage) systems typically situated on residential and/or commercial rooftops, parking canopies, or ground-mount. It can include behind-the meter virtual power plants (VPP).
- **Microgrid projects** – A co-located, interconnected collection of solar and storage systems with the capacity to be centrally operated in part or in total. They can be islanded from the grid.
- **Commercial and industrial projects** – C&I solar energy systems are systems >50 kW used by many types of buildings, including schools, offices, manufacturing facilities, warehouses, farms, and even retail stores, to cover power needs.

# \$10 Million in Prizes!

Prize Phase	Duration	Anticipated Number of Awards	Dollar Amounts (prize pool to be evenly split among winners)
Phase 1: Ready!	4 Months	Up to 25	\$1,250,000 (\$50,000 per winner)
Phase 2: Set!	6-10 months (anticipated)	Up to 25	\$5,000,000 (\$200,000 per winner)
Phase 3: Grow!	6-10 months (anticipated)	Up to 25	\$3,750,000 (\$150,000 per winner)

# 3 Phases: Ready!, Set!, GROW!



## Phase 1 Ready!

Identify new or expanding solar developers and co-developers with a high potential to develop at least 1MW of equitable distributed solar projects that incorporates meaningful benefits.

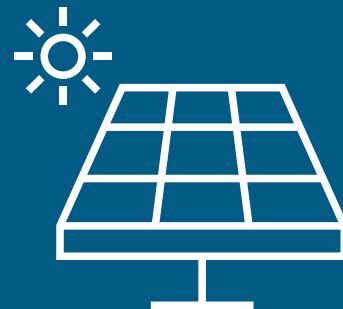
September 9 – December 17, 2024



## Phase 2 Set!

Recognize successful distributed solar pre-development activities via participation in the **Foundations Course, Coaching,** and Completion of the **Credit-Ready Checklist**

February – December 2025  
(Anticipated)



## Phase 3 Grow!

Engage in the Community Power Accelerator and secure investment commitments for a portfolio of at least 1MW of distributed solar projects with investors or philanthropic organizations.

September 2025 – August 2026  
(Anticipated)

# Who Can Participate?

- The Community Power Accelerator Prize is open to **U.S. solar developers**, including new developers and experienced developers who are expanding their solar operations.
- The prize is seeking developers who have the desire and ambition to develop and finance a project portfolio of at **least 1 MW<sub>AC</sub> of distributed solar with meaningful benefits** incorporated.
  - The portfolio **must have** the following meaningful benefits:
    - Equitable access and consumer protections and
    - Meaningful household savings
  - Each portfolio **must** also include at **least one** of the following benefits:
    - Resilience, storage, and grid benefits
    - Community-led economic development
    - Solar workforce development.
- **Single projects** are not eligible for this prize.
- The prize is seeking organizations that have the ambition to **scale** their distributed solar portfolio **beyond the scope of the prize**.



# Who Can Participate?

The prize encourages organizations who are new to distributed solar development to apply, including intermediaries, nonprofits, and community-based organizations, such as:

- Community-based organizations (such as local community health organizations, community action agencies, community and economic development organizations, etc.) that have real estate portfolios and/or are in construction
- Multifamily affordable housing providers
- State, local, and municipal governments
- Intermediary organizations such as community development financial institutions (CDFIs)
- General contractors with roofing and/or electrical experience
- Socially and economically disadvantaged individual (SEDI) demographics-related business and women- and minority-owned businesses
- Other large real estate holders that could be available for solar deployment.
- Other co-developers who partner with a distributed solar developer



# Power Connector Support and Teaming

Competitors who are participating in Phase 1 will be able to access support from **Entrepreneur Futures Network (EFN)**, an American-Made Power Connector:

- Ask questions about the prize
- Receive verbal feedback on submission materials
- Participate in upcoming teaming events and resources to connect first time distributed solar co-developers with experienced distributed solar developers
  - Keep an eye on HeroX for more information



To connect with EFN, contact:  
Tom Jensen at [tjensen@entrepreneurfutures.org](mailto:tjensen@entrepreneurfutures.org)  
or Cassie Coravos at  
[ccoravos@entrepreneurfutures.org](mailto:ccoravos@entrepreneurfutures.org)

**EFN Community Power Accelerator Networking Event**  
October 17, 12:00 - 1:30 ET

[Registration link](#)

**EFN Community Power Accelerator Networking Event**  
November 19, 12:00 - 1:30 ET

[Registration link](#)

# Phase 1 Ready!: What You Need to Know

# Phase 1: Ready! Overview

- The goal of Phase 1: Ready! is to recognize successful new and expanding solar project developers as they prepare and begin to execute distributed solar project development (e.g., predevelopment activities and project financing).
- Competitors should be interested in developing a portfolio of **two or more solar** projects totaling, in aggregate, at least 1 MW<sub>AC</sub> of distributed solar (not exceeding 5 MW<sub>AC</sub> for a single project) that include the **Five Meaningful Benefits**.
- The portfolio **must include** these two meaningful benefits:
  - Equitable access and consumer protections
  - Meaningful household savings.
- The portfolio must also include at **least one** of the following meaningful benefits:
  - Resilience, storage, and grid benefits
  - Community-led economic development
  - Solar workforce development.

Ready! Contest Prizes
<ul style="list-style-type: none"><li>• Up to 25 awards (expected range 15–25)</li><li>• Each Phase 1 winner will receive a \$50,000 cash prize</li><li>• Phase 1 winners must designate a single individual to participate in the Community Power Accelerator Learning Lab (required for Phase 2: Set! award)</li><li>• All Phase 1 winners will receive direct technical assistance mentorship and coaching</li></ul>

# Phase 1: Ready! Logistics

## Important dates

- Open: September 9, 2024
- Submission deadline: December 17 at 5 p.m. ET
- Winner announcement: February 2025 (anticipated)

## Read the Rules

- The official rules can be found at:  
[herox.com/CommunityPowerAcceleratorRound3](https://herox.com/CommunityPowerAcceleratorRound3)

## Enter your Phase 1 submission

- The Phase 1 submission form can be found on HeroX by clicking on:

SOLVE THIS CHALLENGE





Community Power Accelerator Prize Round 3 Rules:  
Accessing Capital To Deploy Equitable Solar

THESE RULES ARE EFFECTIVE SEPTEMBER 2024

Official Rules

# HeroX Live Demo


 American-Made Challenges





Community Power Accelerator Prize  
Round 3

Community Power Accelerator  
U.S. DEPARTMENT OF ENERGY

AMERICAN MADE PRIZE  
U.S. DEPARTMENT OF ENERGY

 1,629

 Share

 Follow (29)

## Community Power Accelerator Round 3

A prize designed to fast-track the efforts of emerging & expanding solar developers & co-developers to grow distributed solar projects

Energy, Environment & Resources

Government

Stage:  
Enter

Prize:  
\$10,000,000

SOLVE THIS CHALLENGE

Summary

Timeline

Forum

Teams 29

Entries

Resources

FAQ



Follow Along



Sign-up for the prize and read the official rules document at:

[herox.com/CommunityPowerAcceleratorRound3](https://herox.com/CommunityPowerAcceleratorRound3)

# What to Submit for Phase 1: Ready!

---



1. Cover page (selected questions public)
2. Portfolio narrative
3. PowerPoint summary slide (public\*)
4. Evidence of completion of [Introduction to Community Solar](#) course
5. Narrative (3,500 words max)

# Cover Page

## To be completed via HeroX

List basic information about your submission:

- Submission title\*
- Organization name\*
- Organization city\* and state\*
- Organization address
- Organization nine-digit zip code
- Organization website URL\*
- Point of contact information (name, email, phone)
- Two sentence description of how your model is delivering savings or in-kind benefits to LMI households and/or LIDACs

*Starred (\*) elements will be made public on HeroX.*

This is only a draft. You can start now and complete your submission later!



### Create Submission

Save & Preview

#### Section 3: Cover Page: Organization and Team Information

Let us know who's on the team! This allows us to know who is part of each team and give credit to each member.

##### Organization or Team Name \*

What is your official team name? If you're selected, we'll use this name on various outreach materials.

Organization or Team Name

0/3000

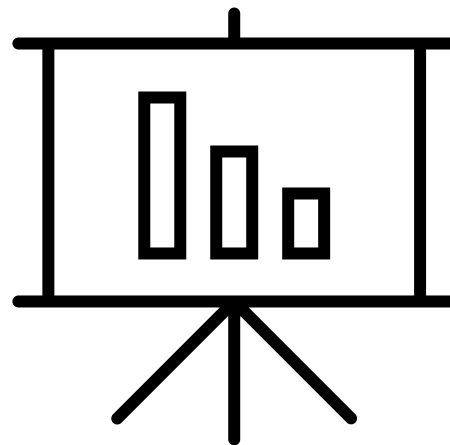
##### Team Members \*

Please provide the following details for each team member in the format below. Use a new line for

# Summary Slide

---

- Competitors must create a single-slide summary in PowerPoint that contains specific technical details about the submission that can be understood by a nontechnical audience.
- No specific template is required, but text should be readable on a standard printout and conference-room projection.
- Teams should not include any trade secrets or commercially sensitive information that is privileged or confidential on their summary slide.



*Summary slide will be made public on HeroX.*

# Portfolio Narrative

*Basic information about your expected community-benefiting distributed solar portfolio to be developed over the course of the prize.*

**1. Describe the portfolio of distributed solar projects (minimum two, totaling at least 1 MWAC) that you are planning to develop during the prize.**

- Project context and impacts
- Stage of Development
- Location
- Size
- Offtakers
- Site Control Status
- Developers/Co-Developers
- Beneficiaries
- Ownership Structure
- Meaningful Benefits

**2. Describe your vision for your organization's long-term growth as a solar developer. Outline your organization's long-term growth strategy as a solar developer.**

- Prospective Markets
- Beneficiary/Subscriber Expansion
- Expanded Benefits
- Financial Growth

Template Available at: <https://www.herox.com/CommunityPowerAcceleratorRound3/resource/1991>

# Introduction to Community Solar

- The Introduction to Community Solar Course is intended to help teams understand how to become a community solar project developer for projects that include the five meaningful benefits.
- The course is approximately 3-4 hours (including videos, reading assignments, and the self-assessment).
- Competitors will be asked to submit to HeroX the email they used to register for the course as well as date of completion as evidence.
- Organizations who have already completed and passed the course within the past year will not be required to retake the course for Phase 1 but will be required to provide the email used to register as well as the date of completion.



The Introduction to Community Solar course was created by HP Sustainability Solutions and the Center for Impact Finance at the University of New Hampshire Carsey School of Public Policy with support from the U.S. Department of Energy Solar Energy Technologies Office.

Partners from across the country have also share their expertise via materials, resources, and leadership throughout the course.

**Target Audience:** Primary audience for this course is non-profit organizations, cooperatives, and mission-driven (community co-benefits focused) organizations interested in building out a business line to develop community solar.

**Secondary Audiences:** Organizations seeking to understand community solar. Organizations with land seeking to partner with community solar developers, including the following types of organizations: Affordable Housing developers, commercial land and real estate owners, non-profit organizations that own real estate (such as churches), government organizations that own real estate, community organizations that are starting up an energy cooperative to develop solar.

**Course Overview:** This introductory course consists of one self-paced module reviewing the basics of community solar technology, accessibility, and development roles. You will also be asked to perform a self-evaluation for your organization. This self-paced, entirely online course will take about 3-4 hours to complete, not counting any additional time that you may want to take for optional readings, self-reflection, market assessment, and conversations with team members at your financial institution as well as with stakeholders in your local solar industry. Those conversations can be quite valuable, so we do recommend trying to set aside some additional time for them if you can.

To get access to the course, please complete the request form at:  
[https://unh.az1.qualtrics.com/jfe/form/SV\\_0wcwN1z6Jy8KHmS](https://unh.az1.qualtrics.com/jfe/form/SV_0wcwN1z6Jy8KHmS)

# Phase 1 Narrative

## 3,500 word maximum

You should answer each of the questions in the two areas:

- **Organization and Team:** Describe your organization, past experience, and team, and how your team would benefit from participation in the Community Power Accelerator Prize.
- **Disadvantaged Community Engagement:** What is your plan to engage and work with the underserved and disadvantaged communities in which you plan to develop your community-benefiting distributed solar portfolio?

<p>Phase 1 Narrative: You should answer each of the questions in the two areas listed below. The content bullets are only suggestions to guide your responses; you decide where to focus your answers. The individual answers to the two areas do not have a word limit; however, the aggregate response to these two areas must not exceed 3,500 words, not including captions, images, figures/graphs, and references. A word count must be included at the end of your submission (see template for details). You may also include up to five supporting images, figures, or graphs. The reviewers will score the questions based on the content you have provided.</p> <p>Template: <a href="https://www.herox.com/CommunityPowerAcceleratorRound3/resource/1992">https://www.herox.com/CommunityPowerAcceleratorRound3/resource/1992</a></p>	
<p>1. <b>Organization and Team</b> – Describe your organization, past experience, and team, and how your team would benefit from participation in the Community Power Accelerator Prize.</p> <p>24 points possible</p>	
<p>Teams can provide:</p> <ul style="list-style-type: none"><li>• <b>Organization and Mission:</b> A description of your organization's mission and goals and how they align with the overall prize goal of developing a (minimum) 1 MW<sub>ac</sub> distributed solar portfolio with the Five Meaningful Benefits.</li><li>• <b>Experience With Solar Development:</b> A description of your current level of experience as a solar developer and additional information on past projects you have led or supported. Alternatively, you can explain that you are new to solar development or that you are an established developer seeking to expand.</li></ul>	<p>Judging criteria (1–6 points per statement):</p> <ul style="list-style-type: none"><li>• <b>Organization and Mission:</b> The description demonstrates a strong alignment between the organization's mission and goals and the overall prize goal of developing a (minimum) 1 MW<sub>ac</sub> distributed solar portfolio with the Five Meaningful Benefits, highlighting how they are mutually supportive and complementary.</li><li>• <b>Experience With Solar Development and the Five Meaningful Benefits:</b> The team demonstrates a high level of previous experience in and/or outside of solar that can be successfully leveraged for solar development with meaningful benefits.</li></ul>

Template Available at: <https://www.herox.com/CommunityPowerAcceleratorRound3/resource/1992>

# Phase 1 Submission Scoring Overview

- Expert Reviewers will be assigned to each eligible submission and will assign a score for each scoring statement between 1 and 6 in each of the below review categories:
- **Category 1: Organization and Team (24 points)**
- **Category 2: Disadvantaged Community Engagement (24 points)**

1	2	3	4	5	6
strongly disagree	disagree	slightly disagree	slightly agree	agree	strongly agree

- Advisory reviewers will review submissions and provide input to the U.S. Department of Energy, Solar Energy Technologies Office (SETO)
- SETO is the final judge and will make selections based on Expert Reviewers scores, comments and program policy factors.

# Program Policy Factors

- While the scores of the expert reviewers will be carefully considered, it is the role of the awards administrator to maximize the impact of contest benefits.
- Some factors outside the control of teams and beyond the independent expert reviewers' scope of review may need to be considered to accomplish this goal.
- In addition to the reviewers' scores, program policy factors may be considered in determining winners
- **Example program policy factors include:**
  - Geographic diversity of potential winners.
  - Diversity in project or program type (state program, utility-led program, third-party-developed project, community-owned project, etc.).
  - The degree to which the submission supports and complements DOE's existing programs and strategies to achieve DOE goals.



A full list of Program Policy Factors can be found on page 45 of the [official rules](#)

# Phases 2 and 3: What To Expect

# Phase 2: Set! – Foundations Course + Credit Ready Checklist

- **Phase 2 Overview:**
  - Phase 2 will begin in February 2025 shortly after Phase 1 winners are announced.
  - Up to 25 teams will be eligible to receive \$200K cash award and be eligible to compete in Phase 3.
- **Phase 2 Activities and Requirements:**
  - Phase 1 winners will need to designate an individual to participate in, and graduate from, the [Community Power Accelerator Foundations Course](#), a live, remote course designed to educate developers on distributed solar in disadvantaged communities.
    - This course is anticipated to run from **February 2025 through April 2025**.
    - The course consists of eight learning modules as well as weekly, instructor-led Zoom sessions.
    - Participants can expect to commit 6–8 hours per week, plus a 90-minute Zoom session.
  - In addition, Phase 2 competitors will also complete the credit-ready checklist, list their portfolio of projects on the accelerator website, obtain site control, provide a proforma of their projects, and provide an investor pitch deck.
  - Phase 2 teams will work directly with technical assistance coaches to advise on the checklist.

# Phase 3: Grow! – Securing Investment via the Community Power Accelerator

- **Phase 3 Overview:**

- Phase 3 will begin in September 2025 shortly after the first set of Phase 2 winners are announced.
- Up to 25 teams will be eligible to receive \$150K cash award.

- **Phase 3 Activities and Requirements:**

- Phase 3 teams will begin to engage fully in the [Community Power Accelerator Marketplace](#),
- Using the Community Power Accelerator Marketplace, competitors will **secure investment commitments from capital providers** for a distributed solar portfolio of at least 1 MW<sub>AC</sub> (2+ projects).
- Teams will need to have attended at least one investor pitch/networking event.
- Demonstrate and provide evidence that the team will incorporate at least three of the Five Meaningful Benefits, two of which are required to be in the portfolio (equitable access and consumer protections and meaningful household savings), into the portfolio.
- A Phase 3 submission package will be due via HeroX at the end of the phase.

# Get Started Today!

# Get Started Today!

## Get Signed Up:

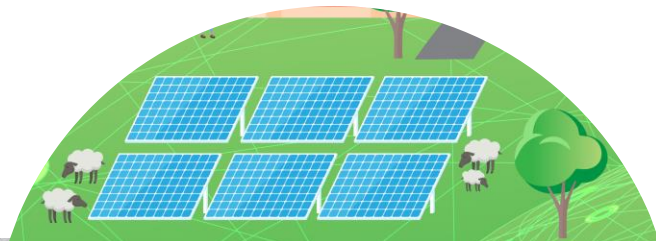
- Follow the [challenge on HeroX](#)
- Join the [NCSP+](#)



Sign up on  
HeroX

## Submit your Phase 1 Ready! Submission:

- Read the [Rules](#)
- [Sign Up](#) for the Introduction to Community Solar Course
- Connect with EFN
  - Tom Jensen at [tjensen@entrepreneurfutures.org](mailto:tjensen@entrepreneurfutures.org)
  - Cassie Coravos at [ccoravos@entrepreneurfutures.org](mailto:ccoravos@entrepreneurfutures.org)
- Submit by **December 17, 2024 at 5 p.m. ET.**
- Email [communitypower@nrel.gov](mailto:communitypower@nrel.gov) with any questions



# Questions?



Thank You!  
[communitypower@nrel.gov](mailto:communitypower@nrel.gov)