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# Manufacture of Advanced Key Energy Infrastructure Technologies (MAKE IT) Prize

# Facilities Track—Phase 2: Shovel-Ready Narrative Submission

## Project Title

## Team

Names, geographic locations, contact info, and LinkedIn profiles

## Narrative

Submissions should discuss all the topics listed in this section. There is no word limit for the discussion related to each topic; however, **the aggregate document must not exceed 2,000 words,** excluding captions, figures/graphs, or references. A word count must be included at the end of your submission. You may also include **up to five supporting images, figures, or graphs**. Suggested content for the narrative document is included below. Please remove the suggested content box before submitting your narrative.

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| --- |
| **Business Validation, Updated** |
| * Provide updated information on the potential market size and opportunity for the component being manufactured. * Provide updated information on the market and competition, including data to substantiate any claims. Useful information for such consideration includes average selling prices, segmentation (to the extent it exists), and both historical and forward-looking market trends. * Demonstrate that the facility will be able to manufacture the specific component while being cost-competitive in the market. Clarify the reasons for the business claims (technology advantage, cost advantage, impact of potential tax/regulatory incentives, etc.). Discuss opportunities for further cost reductions as the manufacturing effort scales up. * Provide information on (potential or already signed) supply and offtake agreements supporting revenue and cost projections. * Demonstrate a path for the proposed capability to remain in the United States. |
| **Management Capability and Key Staff, Updated** |
| * Describe the project team, including partners and experience or capabilities in clean energy manufacturing, equitable community development, and/or community and labor engagement. * Include management’s experience, history, and organizational structure, as well as roles and responsibilities. * Describe the type and nature of any financial relationship, technology partnership, or any type of partnership of the prime recipient to the major project partners, including any foreign-owned entities. * Describe how the experience and skills of key employees will uniquely contribute to the success of the proposed construction plan. Include a description of the competitor’s experience in and commitment to domestic manufacturing. * Describe the project team’s commitment to DEIA both within the project team and in the community in which the projects are expected to be located. |

**Response to Topics:**

## Supplementary Information

Narrative word count: \_\_\_\_\_\_\_ total words

**Please read and comply with additional requirements as described in the official rules document.**

**COMPETITORS THAT DO NOT COMPLY WITH THESE REQUIREMENTS MAY BE DISQUALIFIED.**