



# GeoMetis

**Find land suitable for**

Wind Farm

Energy Storage

5G Tower

Solar Farm

Utility Easement

Co2 Sequestration

Soy Beans

Housing



# THE PROBLEM

Finding suitable land for energy projects is a perpetual bottleneck

**~1 Year**

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**Time needed for solar developers to find a suitable land**

**1 %**

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**Of project costs - that's \$2.5B in the US**



**Current process requires technical proficiency**

# THE SOLUTION

Integrate CRM and GIS into one Mapping Interface

**~98%**

**Time Savings**

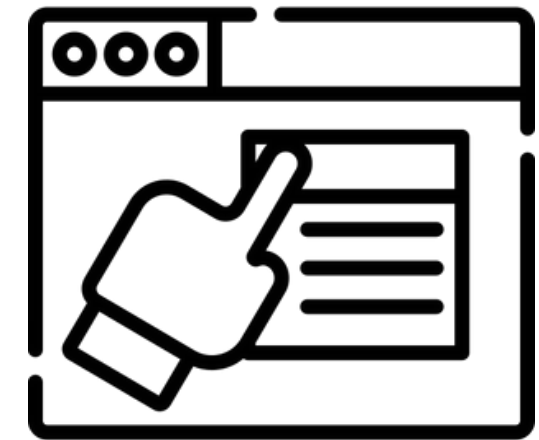
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**Track deal flow**  
**Automate workflows**  
**Collaborate**

**\$500/  
Month**

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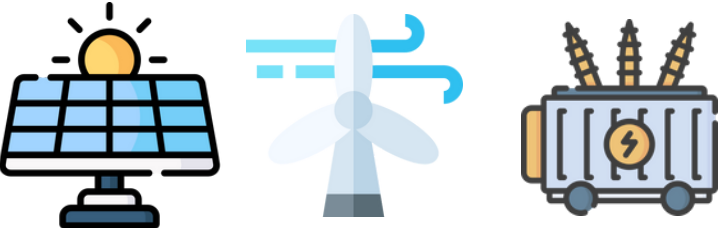
**Analyze &  
manage  
unlimited sites**



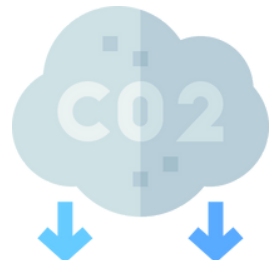
**All-in-one SaaS**  
**Intuitive UX**  
**0 tech skills**

# MARKET SIZE

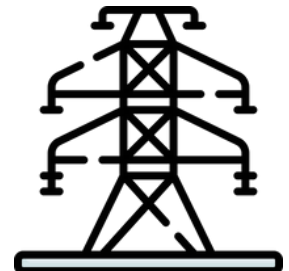
## Annual spendings on site origination globally\*



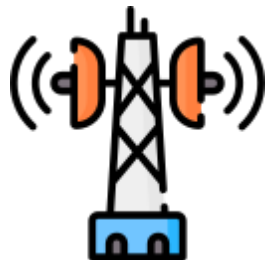
Renewable Energy  
& Battery Storage



CO2 Sequestration



Electric Trans.



Telecom & 5G



Real Estate



**US solar is our beachhead:  
\$2.5B market size through 2030**

\* ~1-10% of total installation costs - Sources: [seia](#), [USSEC](#), [Statista](#), [Renewables Now, Markets, Intrado](#)

# BUSINESS MODEL








**Monthly Plans  
starting  
@ \$500/User**



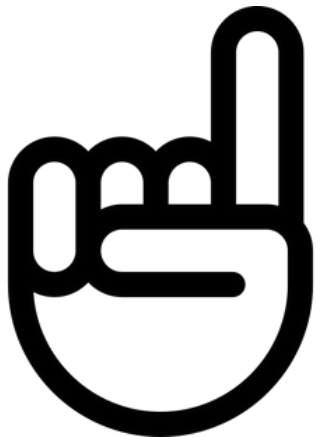
**Land Use Reports  
starting  
@ \$100**

# WORTHY RIVAL

	PROSPECTING FOCUS	SITE DESIGNING	GRID INTELLIGENCE	FINANCIAL FORECASTING	COLLABORATION TOOLS	COMPUTER VISION AI	CRM INTEGRATION	LAST-MILE TASKS AUTO.
	✓	✓	✓	✓	✓	✓	✓	✓
	✓	✓	✗	✗	✗	✗	✗	✗
	✗	✗	✓	✗	✗	✗	✗	✗
	✗	✗	✗	✗	✓	✗	✗	✗
	✗	✓	✗	✓	✓	✓	✗	✗



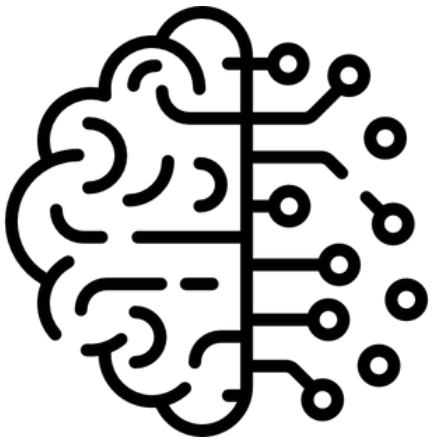
# WHAT MAKES **GEOMETIS DIFFERENT?**



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## **First-to-Market**

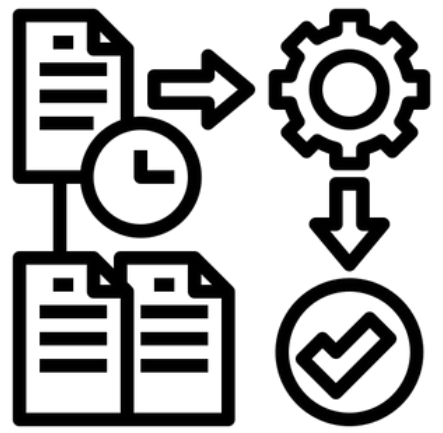
CRM integration into a mapping tool



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## **Leveraging AI**

Land classification & analysis, site scoring, and grid intelligence



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## **Beyond Land**

Automating contract drafting, array design & landowner correspondence



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## **Land Planning**

*What is best Use of parcel Y?*  
Feasibility Scoring

# MEET THE **FOUNDING TEAM**

Site Prospectors, Entrepreneurs & Tech Gurus



**NATHAN  
MCINTYRE**

CEO

**The Domain Expert**  
12+ Years experience in land  
development, GIS, solar, oil & gas



**HUSAM  
AL DAKAK**

COO

**Business Execution**  
Experience in building  
tech teams & strategies



**FERDINAND  
BIERE**

CTO

**The Software Guru**  
Experience in software  
architecture & products



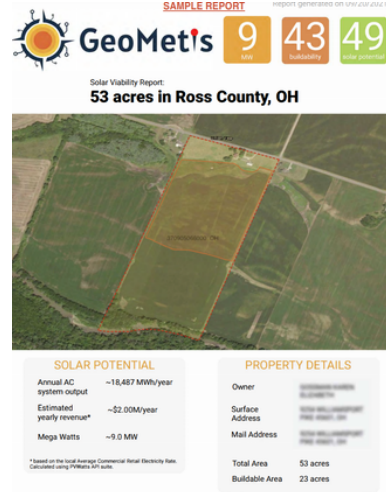
**MAURITZ  
ANDRAE**

Head of Research

**The AI Brain**  
Experience in  
Machine Learning R&D



# WHERE WE ARE **TODAY**



**MVP  
Ready**

For Solar  
Prosepcting

**3 X Early  
Adaptors**

A Buyer &  
2 Brokers

**2 X  
Incubators**

Entrepreneurial  
Support

**Finding  
PMF**

50 < User  
Interviews

# GO TO MARKET STRATEGY

**WHO**

Energy



Utility & IPPs



Developers



Brokers



Real Estate



Governments

## Land Reports (\$ per Report TBD)

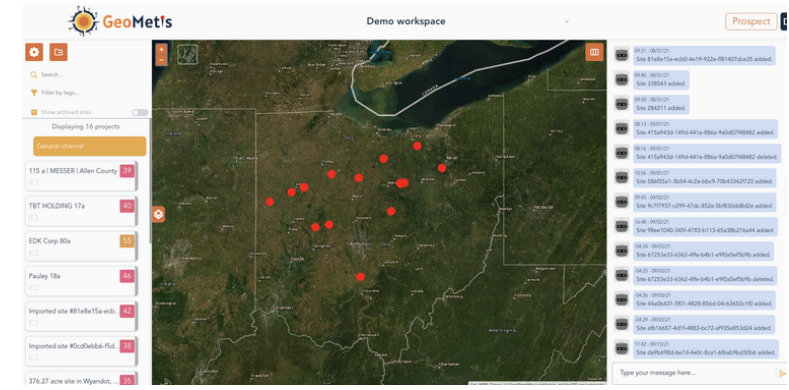
**HOW**

- Canned Report
- Single Transaction Fee
- Subscription Service



## SaaS (\$500/month)

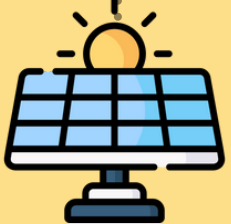
- Best for Professionals
- CRM and GIS
- Enterprise Licensing



# OUR VISION

A suite of mapping tools

More Data Feeding our Models



Solar



Wind



Battery Storage



CO2 Sequestration



Infrastructure



Real Estate



Land Use

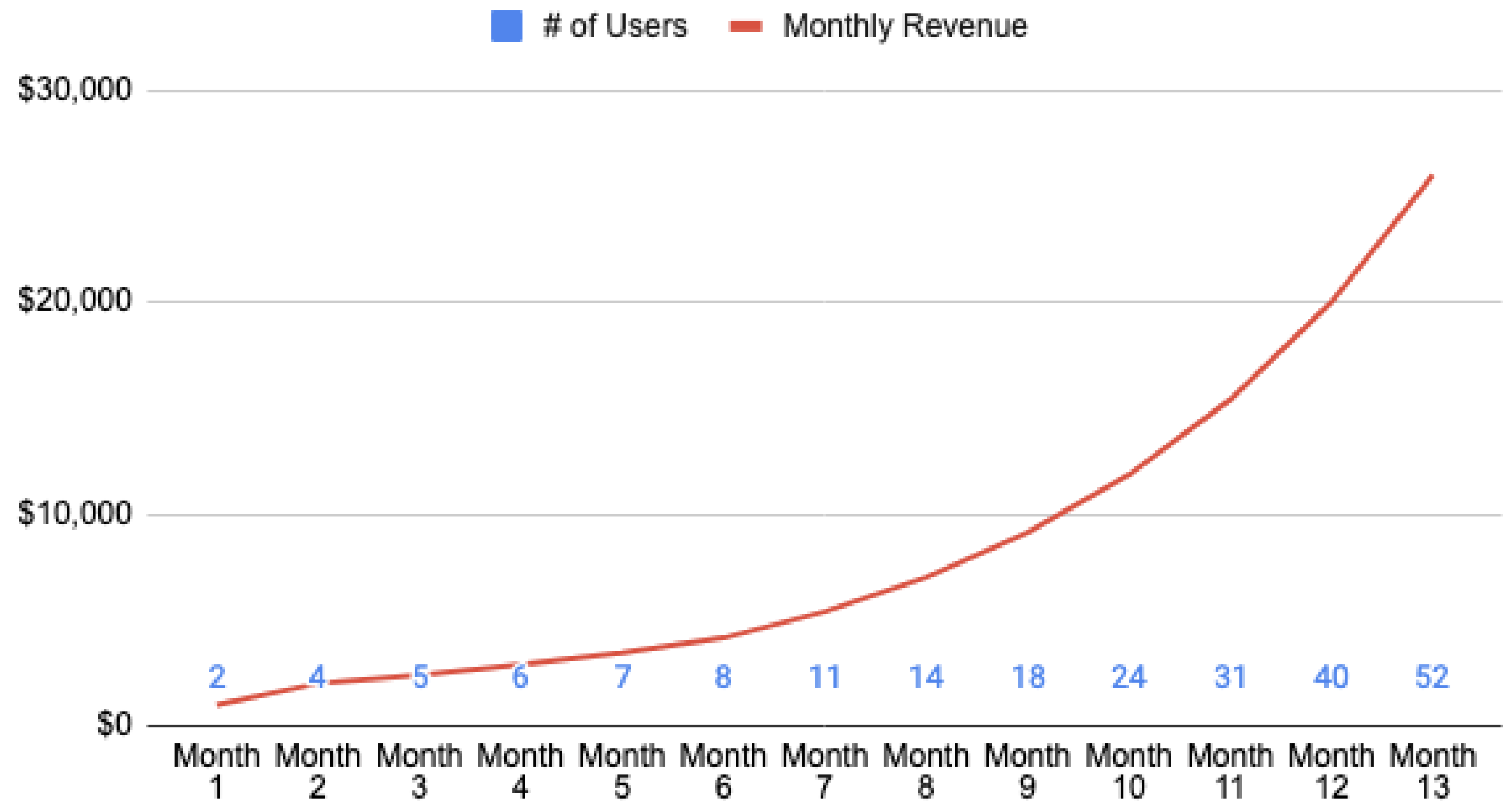
Domain Expertise  
Existing Network  
Industry Urgency

Find the Best Location for Project X

...And Best Use of Parcel Y

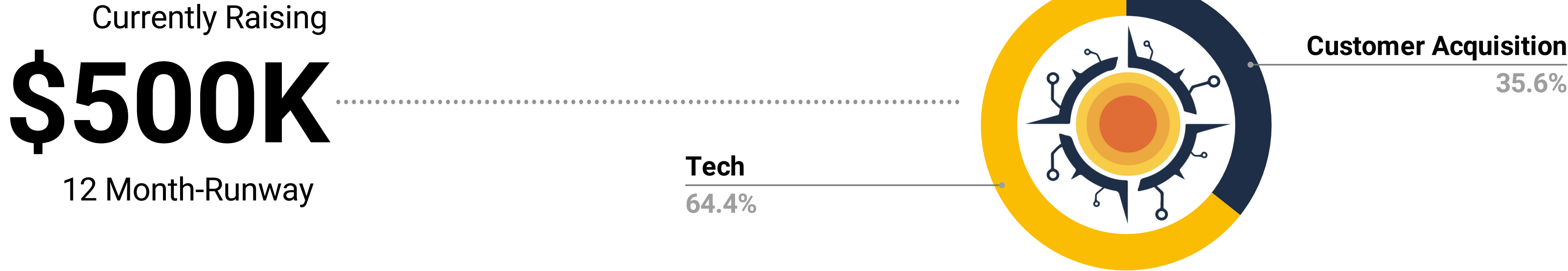
# FINANAL PROJECTIONS\*

## # of Users and Monthly Revenue



\* Based on avg. \$500/user/month @30% MoM

# OUR **ASK** & **FOCUS**



**1. Product Market Fit**

**2. Develop accordingly**





# GeoMetis

## Get in Touch

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Nathan McIntyre  
[nathan@geometis.ai](mailto:nathan@geometis.ai)

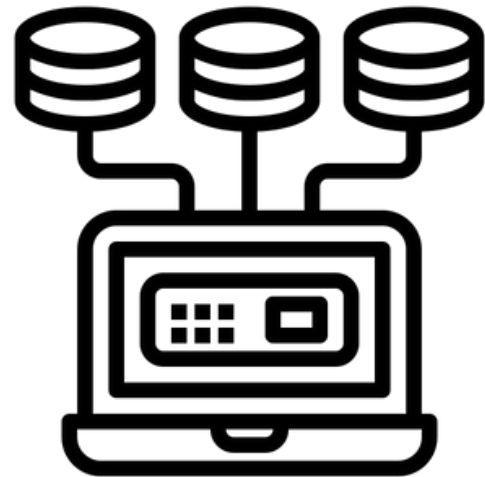
Husam Al Dakak  
[husam@geometis.ai](mailto:husam@geometis.ai)

[www.geometis.ai](http://www.geometis.ai)

# **Appendix**

# THE SOLUTION

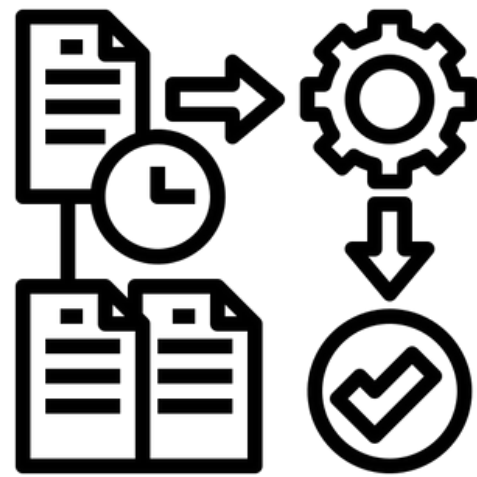
Develop SaaS to analyze land and track deal flow



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## Aggregate Tech

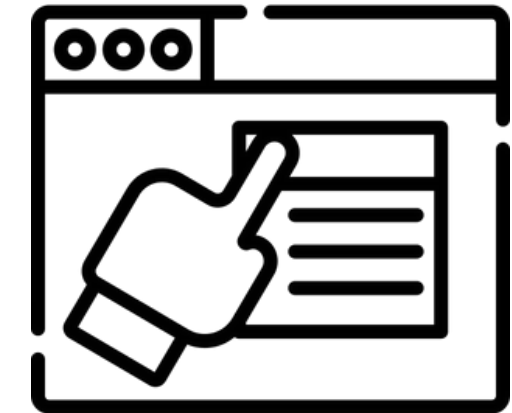
All GIS & CRM data in  
one place



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## Process Automation

Site analysis & design, contract  
management, correspondence



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## Intuitive SaaS UX

Zero tech skills needed.  
Machine does the work

# THE SOLUTION

**Integrate CRM and GIS into one Mapping Interface**



**Track Deal Flow**  
**Automate Workflows**  
**Collaborate**

**Analyze Land**  
**Customize Land Geometry**  
**Geostatistical Algorithms**

**All-in-one SaaS**  
**Priced for all sizes**  
**Domain Agnostic**

# ...AND OUR **TECH CREW**

14















AI & SOFTWARE DEVELOPERS



FULLY REMOTE



TALENT POOL

 <p><b>Nima H. Siboni</b> Team Lead Machine Learning</p>	 <p><b>Paul Wille</b> Software Engineer</p>	 <p><b>Mazen Mkhinini</b> Software Engineer</p>	 <p><b>Moetez Kdayem</b> Machine Learning Engineer</p>
 <p><b>Mohamed Belja</b> Data Scientist</p>	 <p><b>Mehrez Bousker</b> Software Engineer</p>	 <p><b>Ghofrane Yakoubi</b> Data Science Researcher</p>	 <p><b>Med. Wissem Rouine</b> Machine Learning Engineer</p>
 <p><b>Aya Ben Taarit</b> Software Engineer</p>	 <p><b>Jesser Jdidi</b> Machine Learning Engineer</p>	 <p><b>Ghada ben khalifa</b> Energy Engineer</p>	 <p><b>Ahmed Gharmoul</b> Software Engineer</p>
	 <p><b>Saif Eddine Amdouni</b> Machine Learning Engineer</p>	 <p><b>Lamiae Hana</b> Machine Learning Engineer</p>	



# TECHNOLOGY MARKET SIZE

The global GIS market size stood at \$7.5 billion in 2019, and it is expected to reach \$25.6 billion by 2030, exhibiting a CAGR of 12.1% during the forecast period (2020–2030)



The CRM market size was valued at \$41.93 billion in 2019, and is projected to reach \$96.39 billion by 2027, growing at a CAGR of 11.1% from 2020 to 2027



Land Planning and Development estimated at US\$75.1 Billion in the year 2020, is projected to reach a revised size of US\$97.9 Billion by 2027, growing at a CAGR of 3.9%

