

Making 2¢ a kWh Solar Possible











EXPERIENCED SOLAR VETERANS



25+ domestic and international commercial and utility scale solar projects

CA, MA, NJ,
DC, NC, South
Africa



DEEP TALENT POOL



Dr. Reginald Parker President & CEO

25 years of technology commercialization, corporate strategy, and R&D experience at BCG, Dow Chemicals, 510nano, Nanotailor, FAMU & UND.



Tim L. O. Webb Biz Development

25 years of sales, banking, and transaction experience with Vivint solar, Sunrun, 510nano, Bank of America, and Price Waterhouse .



Charelle Lans Operations

10 years of engineering and operations experience at Southwire, Johnson and Johnson, Kellogg, Vision Strategy, and Mars Company.



Dr. Ibrahim Braimah International Sales

20 years of export-import and engineering experience at Catepillar, Go Global Logistics, and General Mining and Construction Industrial.









THE INDUSTRY NEEDS TO INNOVATE





SUBSIDIES ARE REQUIRED FOR PROFITABILITY

SUBSIDIES ARE FALLING FAST OVER THREE YEARS



EFFICIENCY GAINS AND LOWER COSTS ARE NOT ENOUGH

VALUE IS OUR SOLUTION



Less Land



More Electricity



Faster Payback

DE-RISKED BUSINESS MODEL

Optimal Solar

1

Innovate, market, and sell VIA™ module



Contract Manufacturer

2

Build, ship, and track VIA™ modules





Installer Network

Deploy electrical solution and provide O&M support



WE USE A FULL SPECTRUM SOLUTION



OPTIMAL SOLAR MAKES MORE "CENTS"

Commercial & Industrial Competitive Landscape					
Generating Source	Size Area/300W	Ownership	Land Use (Ac/MW)	Efficiency (%)	C&I Cost (\$/kWh)
Optimal Solar	9 sq. ft.	Yes	3	40.3	4.5
Traditional Solar	21 sq. ft.	Yes	8.1	18.9	6.0
Wind	n/a	Yes	25	35	5.6
Utility Energy	n/a	No	n/a	n/a	8

VIA[™] is the best solution for the generating source you can own!



CAGR of until 2022

Global market in 2018





CONTACT

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