# *DEIC HYPERSCALED*: ADDRESSING DATA CENTER ENERGY CHALLENGES

**OUR VISION**

Our VISION is to build on the success of our *DEIC HYPERSCALED* MVP, the country's first accelerator program addressing the energy needs surrounding data centers in Virginia, the US's largest data center market, and beyond. We will build on our experience as the state's premier energy– and climate–focused accelerator to identify, engage, and support data center–related startups as they work to implement efficient, effective, and equitable solutions to the challenges of the industry. *PRECURSOR* is offering pre–acceleration services.

**THE PARTNERSHIP INCLUDES**

Dominion Energy Innovation Center, Dominion Energy, Blackstone/QTS, Pixel Factory, other data center operators, regional electric cooperatives, localities, business support organizations, and more. This mix of partners brings the data center and energy innovation ecosystems together to solve evolving industry challenges.
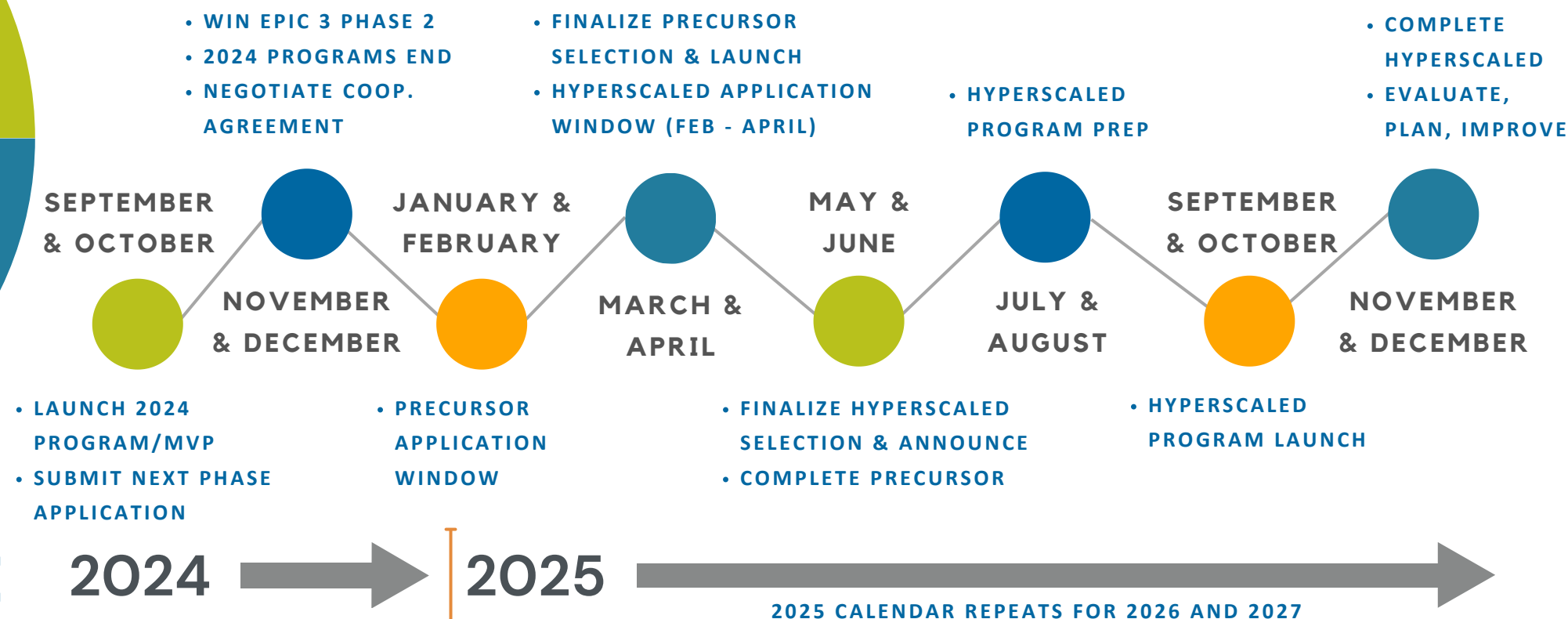
**NEXT PHASE WILL INCLUDE**

Taking learnings from MVP program and further refining into a robust vertical accelerator program. Identifying priority technology solution areas for deployment partners. Refining programming. Engaging additional partners and integrating into each program facet: selection process, mentoring, building additional pilot pathways.

## Our next phase will focus on

- Building on the MVP success to grow and refine the program
- Growing our partner network to include enterprise operators
- Focusing on opportunities for pilots, connecting utilities and data centers
- Refining programming to support entrepreneurs with wrap-around services

## VIRGINIA LEADS THE WORLD IN DATA CENTERS

- HOME TO 35% OF WORLD'S HYPERSCALE DATA CENTERS
- 70% OF THE WORLD'S INTERNET TRAFFIC COMES THROUGH N. VA
- EQUALED 24% OF DOMINION ENERGY VA POWER SALES IN 2023
- VA'S ENERGY LOAD EXPECTED TO GROW 7.4% ANNUALLY FOR NEXT 10 YRS
- 64% OF 2022 NEW US DATA CENTER CAPACITY WAS BUILT IN N. VA

## Program Elements

- 11 week accelerator designed specifically for data center-adjacent startups
- Program features education, mentorship and connections to partners and investors
- Goal: to create pilot pathways with utilities and operators
- Robust pre-acceleration programming for select startups not quite ready for full acceleration

## PROGRAM TIMELINE

**SEPTEMBER & OCTOBER**
- LAUNCH 2024 PROGRAM/MVP
- SUBMIT NEXT PHASE APPLICATION

**NOVEMBER & DECEMBER**
- WIN EPIC 3 PHASE 2
- 2024 PROGRAMS END
- NEGOTIATE COOP. AGREEMENT

**JANUARY & FEBRUARY**
- PRECURSOR APPLICATION WINDOW

**MARCH & APRIL**
- FINALIZE PRECURSOR SELECTION & LAUNCH
- HYPERSCALED APPLICATION WINDOW (FEB – APRIL)

**MAY & JUNE**
- FINALIZE HYPERSCALED SELECTION & ANNOUNCE
- COMPLETE PRECURSOR

**JULY & AUGUST**
- HYPERSCALED PROGRAM PREP

**SEPTEMBER & OCTOBER**
- HYPERSCALED PROGRAM LAUNCH

**NOVEMBER & DECEMBER**
- COMPLETE HYPERSCALED
- EVALUATE, PLAN, IMPROVE

2024 → | 2025 →

2025 CALENDAR REPEATS FOR 2026 AND 2027