

#### THE PROBLEM Over 40% of US homes are

low-to-moderate income, struggling with rising electricity bills and outages, and unserved by solutions today. Despite the promise of solar + storage, only 4M out of 145M US homes (3%) have it due to the requirements for:

- 1. Home ownership with structural roof
- 2. Spending **\$25k+** or committing to 25yr lease (high soft costs, 25% customer acquisition costs)
- 3. 6-12+ mos process (& requires utility cooperation)

### **OUR EDGE**

- 1. Certified renter-friendly system integration with no home modification required
- 2. No-tool, no-roof mounting & process takes 1-2 hrs (no utility permit required)
- Price is **\$2.5k+** or financed 2-5yrs (no skilled labor) 3.
- Proprietary computer-vision software for setup 4.
- **Community** financing and deployment 5.

🕵 Stanford

University

**OUR SOLUTION** Solar as accessible as a new appliance, 10x cheaper and faster to install, + available to all. Use our software to size your system, setup your panels on the ground, fence, or wall and plug your main load (e.g., A/C) into our system where it runs on a mix of solar, battery, and the grid. Raya never backfeeds the home, avoiding utilities, permits, or home modifications. Save over 60% on bills with a 2 year payback in California.



### PARTNERS

Community oras we are beginning to collaborate with















PUERTO RICO **GREEN ENERGY TRUST** 





∕∕ Joby

PRINCETON UNIVERSITY

Brightwell 🌔



## Meghan Wood, CEO



BAIN & COMPANY

Smith



# Nicole Gonzalez, CTO

MS Product Design & Engineering, Stanford BS Electrical Engineering, Princeton

EXTREME







Start X 4 ELECTRIC