

Los Angeles Cleantech Incubator (LACI) Transportation Energy Nexus Innovation Program (TENx)

About LACI: The Los Angeles Cleantech Incubator (LACI) is creating an inclusive green economy for the people of Los Angeles by unlocking innovation by working with startups to accelerate the commercialization of clean technologies, transforming markets through partnerships with policymakers, innovators, and market leaders in transportation, energy, and sustainable cities, and enhancing communities through workforce development, pilots, and other programs. Since 2011, LACI has helped 375 portfolio companies raise \$1B in funding, generated \$335M in revenue, and created 2,626 jobs throughout the Los Angeles region, with a projected economic impact of more than \$585M.

About TENx: TENx calls upon startups with emerging combined hardware and software systems that aim to deliver commercial scale integrated solar, storage, and charging solutions that lower cost as well as increase grid reliability. TENx will support entrepreneurs that are ready to grow their hardware solutions and deploy microgrid pilots through pilot funding, partnership development, skilled workforce interns, and support raising capital. 3-5 startups will field test their hard tech in the LACI Advanced Prototyping Center testbed. The program will identify and support underrepresented founders while advancing regional clean air and climate targets.

Plan for Implementation:

Design It! (Phase 1):

- Design Program with Testbed, Workforce Development & Partners

Move It! (Phase 2):

- Partnership Development
- Workforce Development
- Startup Recruitment

Prove It! (Phase 3):

- Testbed Launch
- Engage Workforce Interns
- Collaborate with Partners on Microgrid Pilot Design
- Provide Incubation Services

Team Members

Leilani Vella

Market Access Program Manager

leilani@lincubator.org

[Linkedin.com/in/leilani-vella](https://www.linkedin.com/in/leilani-vella)

Daniel Ferguson

Senior Director of Workforce Development

daniel@lincubator.org

[Linkedin.com/in/fergusondaniel/](https://www.linkedin.com/in/fergusondaniel/)

Regional Utilities in Support



Los Angeles
Department of
Water & Power



SOUTHERN CALIFORNIA
EDISON®