

## **Snow-Free Solar**



## Facilitating Snow Removal from Solar Panels

## **Solution**

- ☐ Coverage of solar panels with snow causes > \$ 200 M losses per year in the US in utility-scale solar Alone.
- Solar plant operators either **DO NOTHING** or use methods that are **costly**, **unscalable**, and **inefficient** resulting in **mechanical damages** to the PV modules.



Hossein Dan

Team





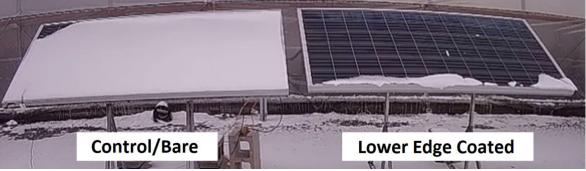
Farshad Mike



- Our team is composed of knowledgeable and skillful **researchers** and **entrepreneurs** with <u>prior success</u> in transforming <u>research</u> projects to viable <u>products</u>.
- Our team conducted > 120 interviews with representatives from solar industry. We learned that ONLY one company that has ~ 10 % market share in the U.S. lost > \$ 4 M per year in winter due to snow accumulation on their solar panels.

Our team developed a durable **strip coating** that is applied **ONLY** to the **lower edge** of the panel that **facilitates snow removal**.





- ☐ The strip coatings applied to the lower edge of the panels resulted in weeks of in-advance snow removal.
- ☐ Our solution is a game changing technology that can **save** the US utility-scale solar sector > \$55 M annually.
- ☐ We estimate to reach a production rate of **720,000** strip coatings by Mid 2024.

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