

OURS IS AN EPIC PROJECT!

5. LOCAL SUSTAINABILITY NETWORK

Our Network will continue to provide subject-matter expertise as needed to help our new businesses grow.

In addition, we will serve as a facilitator in helping our cohort form the **IWILL Southside Sustainability Business Group**. This alliance will help them leverage their collective interests to maximize purchasing power, business development efforts, market agility and lessons learned from launching and building their businesses.

1. NEEDS ASSESSMENT

Through our **ImaniWorks** network of training, business, technical, educational, financial, legal and other partners, we will identify our Chicago Southside incubator candidates. With a focus on green technology, products and sustainability contractors, we'll develop an eco-green circular economy and create opportunity in communities that have traditionally lacked economic resources to enjoy the benefits of environmental improvement.

We will work with our vetted candidates to create a personalized path to entrepreneurial success.

4. LAUNCHING PAD

Our Mentoring Network will help ensure that our incubated companies will have access to the legal, financial and business resources to break into the market. We will assist new business launches with essential back-office support. We will employ our business development efforts to reach out to our expanded networks to build a pipeline of business for our entrepreneurs. Using **Imani GreenWorks**, our green development company, we will hire new locally owned contractors for retrofits and renewables—and promote them to our existing collaborators and vendors.



IWILL
*Imani Works Incubator
& Learning Lab*

2. BUSINESS BOOTCAMP

We are formalizing the IWILL Curricula and Mentoring Network to offer:

- Continuing education and upskilling opportunities
- Financial literacy, strategic planning and business development training and support.
- Access to financial, business, legal, marketing and trade professionals with energy efficiency, water conservation and renewable energy experience
- On-the-job paying work opportunities and other support services as required to enable our entrepreneurs to take advantage of our bootcamp.

3. GREEN INDUSTRIAL JUSTICE IN OUR EJC's

Historically, EJC's have had little access to the capital investment and resources to bring green manufacturing into their communities. By partnering with **CHERP**, we plan to build a much-needed state-of-the-art solar module assembly factory in the Imani community. This will provide vital job development opportunities for our entrepreneurs and others in our community. And it will increase the domestic output for these modules, which should be in high demand.



5. PROVIDE ONGOING SUPPORT FOR SUSTAINABLE GROWTH

New startups will generate new projects, which will lead to new R&D, • New demand for modules and other production • New trained members of our Supported Population.

1. IDENTIFY LOCAL MOTIVATED INDIVIDUALS & PROMISING STARTUPS

Tapping into our network of training, business, technical, educational, financial, legal and other partners, we will identify our Chicago Southside incubator candidates. With a focus on green technology, products and service companies, we'll develop an eco-green circular economy and create opportunity in communities that have traditionally lacked economic resources to enjoy the benefits of environmental improvement.

We will work with our vetted candidates to create a personalized paths to entrepreneurial success.

OUR SUPPORTED
POPULATION



IWILL
*Imani Works Incubator
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MINORITY-OWNED
GREEN STARTUPS

4. PROVIDE BUSINESS DEVELOPMENT AND LAUNCH

New startups will generate new projects, which will lead to new R&D, • New demand for modules and other production • New trained members of our Supported Population.

2. OFFER TRAINING, MENTORING AND FINANCING

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3. BRING THE FIRST GREEN FACTORY INTO OUR COMMUNITY

New startups will generate new projects, which will lead to new R&D, • New demand for modules and other production • New trained members of our Supported Population.



