

# Los Angeles Cleantech Incubator (LACI)

## Transportation Energy Nexus Innovation Program (TENx)

### About LACI

Los Angeles Cleantech Incubator (LACI) is creating an inclusive green economy for the people of Los Angeles by unlocking innovation by working with startups to accelerate the commercialization of clean technologies, transforming markets through partnerships with policymakers, innovators, and market leaders in transportation, energy, and sustainable cities, and enhancing communities through workforce development, pilots, and other programs. In the past ten years, LACI has helped 340 portfolio companies raise \$697 million in funding, generated \$323 million in revenue, and created 2,565 jobs throughout the Los Angeles region, with a projected 5-year economic impact on the Los Angeles region of more than \$573 million.

### MVP: Transportation Energy Nexus Innovation Program (TENx)

This program will call upon startups with viable yet emerging combined hardware and software systems that aim to deliver commercial scale integrated solar, storage, and charging—including V2G and V2B—solutions that lower cost and time as well as increase grid reliability. This new program will support those startups that have scalable technology and coachable teams ready to grow their hardware solutions through incubation services combined with funding for commercial pilots. The program will also identify and support underrepresented founders while advancing regional clean air and climate targets.

### Implementation:

LACI will recruit 2 to 3 startups to pilot an integrated hardware and software solution that reduces cost and time of EVSE installation, creates green job training opportunities, increases EV charging access in under-resourced communities, deploys solar energy generation, includes dispatchable battery storage, and demonstrates V2G or V2B capability. Participants will receive the full suite of incubation services designed to de-risk the pilot and support the startup in commercializing its tech solution.

### Team Members

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